Newswire: PROTEL Acquires Mills Communications

Poway, CA, October 5, 2018 - Protel Communications Inc., one of California's largest business communications companies has announced its acquisition of Mills Communications for an undisclosed amount.

The acquisition of Mills Communications is the latest in a series of strategic and accretive transactions that Protel has completed. In 2017 Protel Communications was purchased by industry veterans Michael Promotico, Chris Promotico, and Dave Muscio and capitalized by Chase Bank. All previous management was removed and replaced by the Principals themselves. Their strategic growth plan continued in June 2017 with the purchase of Advantel Networks (Bay Area) Mitel base of business and, in August of 2018 when they completed the aquisition of San Diego-based MSP Tranquilnet Solutions. With the Tranquilnet transaction, Will Traenkle was added to the Protel management team and currently serves as the CTO and heads up the 'Cloud" initiative.

CEO Michael Promotico commented by saying, "The Protel Board of Directors unanimously voted in favor of this deal, and we are all extremely enthusiastic about not only the accretive nature of the acquisition, but also with the incredibly talented group of individuals that Mills Communication employs.

John Mills, CEO, founded Mills Communications in 1988, and maintains headquarters in San Diego, with additional offices in Irvine, CA. As a premium reseller of both Mitel and Shoretel products, Mills Communications has built its business based on a customer-centric approach and a level of personalized service unsurpassed in the industry.

Promotico further commented, "I have long respected John Mills and the team of professionals at Mills Communications. Their unified and collaborative approach to forging long-term relationships with their customers and partners has always been highly regarded within the business communications space.

We are also very excited about our supplemental growth resulting from this deal, and with the symbiotic unification of these two entities. As the business communications environment continues to evolve, Protel remains focused on the most professional and efficient delivery of bottom-line

effective technologies and services combined with excellence in Customer advocasy.   Aligning with Mills Communications only furthers and augments our positioning in the market place."

Protel's team of Advisors and Solutions Architects help Companies bridge the gap between traditional telephone systems and today's leading edge technology to render a competitive business advantage.

John Mills, CEO of Mills commented by saying, "I'm looking forward to working closely with the Protel team and continuing to serve our customer base with expanded access to the myriad of next-level business communication applications, strategies and offerings that Protel can now provide."

ABOUT PROTEL

Founded in 1995, and headquartered in San Diego with additional offices in San Jose and Sacramento, Protel is a premier provider of enterprise communications including cloud and data for 10,000+ customers across vast vertical market in multiple countries, including companies like Petco, eHarmony, Spokeo, St. Joseph Hospitals, Bose, Rabo Bank, and Hyatt Hotels.

Protel Communications provides clients with state-of-the-art communication technology, both hosted and on- premises, through a team of knowledgeable people in various locations throughout the country.   Since our founding, the business communication professionals at Protel have always put the needs of the customer first. In doing so, we understand that successful communication technology depends upon professional, helpful people, making certain that the equipment works as intended and as needed. We recruit and reward some of the best and most talented people in the industry, and empower each team member to act in our customers' best interests.

For more information, please visit www.goprotel.com and follow us on Twitter, LinkedIn and Facebook.

For Protel media inquires, please contact: dm@goprotel.com