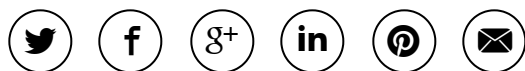


PROTEL Communications and Xtelesis Agree to Terms for Merger and Additionally Hire Industry Veteran David Krietzberg as New CFO

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Protel Communications Inc., has announced it will merge with Xtelesis, a full-service IT Services and Unified Communications provider headquartered in Burlingame, CA. In addition, Protel has also announced David Krietzberg as its new chief Financial Officer. Krietzberg is an industry veteran bringing more than 30 years of strategic and financial management experience.

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In the latest in a series of strategic mergers and acquisitions, Protel Communications Inc., has announced it will merge with Xtelesis, a full-service IT Services and Unified Communications provider headquartered in Burlingame, CA.

In addition, Protel has also announced David Krietzberg as its new chief Financial Officer. Krietzberg is an industry veteran bringing more than 30 years of strategic and financial management experience. He began his telecommunication career with Isoetec and Executone, and has since served as CFO for industry luminaries such as Inter-Tel Technologies, Mitel US, Crexendo, and, most recently, Vertical Communications. Protel Communications CEO, Michael Promotico commented, "The merger of Xtelesis into Protel not only further advances our accretive growth plans but, with the addition of Mr. Krietzberg, it concurrently bolsters our Executive team with the talent and skill-set required to manage this growth."

Xtelesis CEO Scott Strochak commented "the combined companies will be the first major Mitel Blue and Mitel Orange company in the United States, That fact itself is significant, but more importantly shows our commitment to service the legacy ShoreTel customers, the legacy



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InterTel and Mitel customers, and provide a full suite of data and cloud offerings to all customers.”

manage this
growth.”

Promotico continued by saying, “As a world-class IT services organization focused on customer service and support, Xtelesis not only helps Protel broaden our suite of offerings but with offices in Salt Lake City and the San Francisco Bay area, we significantly expand our geographic footprint and customer base.”

The merger of Xtelesis will be the latest in a series of strategic and accretive transactions that Protel has entered into. It was preceded by the purchases of Advantel Networks in 2017 and Mills Communications and Tranquilnet Solutions, both in 2018.

Xtelesis CEO Scott Strochak commented, “I am truly thrilled to align our team with an organization such as Protel Communications, and believe that this transaction will be beneficial to our collective customer base, both currently and well into the future.”

The addition of Mr. Krietzberg further bolsters the Protel Executive Management team to now include a CFO who has overseen the integration, mergers and acquisitions of some of the largest and most impactful transactions in the telecommunications vertical. Included amongst these were the growth of Inter-Tel US direct sales from 22 offices to 65 branches, mainly through M&A activities.. More recently, Mr. Krietzberg, as CFO of Fulton Communications, established financial controls and leveraged growth transactions that subsequently led to the company’s merger with Vertical Communications in 2014.

Promotico further commented, “Dave is not only a consummate professional, but someone upon whom I have relied for advise, counsel and financial acumen for many years. I couldn’t be happier to have our professional relationship evolve by having him now join the Protel team at such an exciting and pivotal time in the company’s evolution.” Mr Krietzberg replied, “I have enjoyed working with the Protel and Xtelesis organizations and will now merge two great complementary business and advance our growth strategies”.

Our mission is simply to make a material difference in our customer’s organizations by providing them with the most innovative, cost effective and market-leading business and IT solutions.

ABOUT PROTEL

Founded in 1995, and headquartered in San Diego with additional offices in San Jose and Sacramento, Protel is a premier provider of enterprise communications including cloud and data for 10,000+ customers across multiple vertical markets in multiple countries. Our customers include companies like Petco, eHarmony, Spokeo, St. Joseph Hospitals, Bose, Rabo Bank, and Hyatt Hotels.

Protel Communications provides clients with state-of-the-art communication technology, both hosted and on- premises, through a team of knowledgeable people in various locations across the country. Since our founding, the business communication professionals at Protel have always put the needs of the customer first. In doing so, we understand that successful communication technology depends upon professional, helpful people, making certain that the equipment works as intended and as needed. We recruit and reward some of the best and most talented people in the industry, and empower each team member to act in our customers’ best interests.

For more information, please visit <http://www.goprotel.com> and follow us on Twitter, LinkedIn and Facebook. For Protel media inquiries, please contact: dm (at) goprotel (dot)com

ABOUT XTELESIS

Xtelesis is a leader among IT Services and Unified Communications Providers headquartered in the San Francisco Bay Area in Burlingame California with offices in Salt Lake City, Utah; and Bangalore, India. We provide technology solutions across six major practice areas: Unified Communications, Managed

Services, Carrier Services, Data Networking, Security, and Analytics. This breadth allows us to be the “one back to pat” and simplifies all of your IT needs under one roof. Whether you are a single-site or have multiple locations, are simple or complex, feel old school or cutting-edge, we’ll bring you cost savings, increased efficiency and more time for you to focus on your business.

For more information, please visit <http://www.xtelesis.com> and follow us on Twitter, LinkedIn and Facebook.

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Contact Author

DAVID MUSCIO

PROTEL COMMUNICATIONS INC.

+1 800-585-2121 Ext: 2018

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